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1,000 Dollars an Idea: Entrepreneur to Billionaire

By Sam Wyly

BRILLIANCE AUDIO, United States, 2015. CD-Audio. Book Condition: New. Unabridged. 171 x 133 mm. Language: English . Brand New. My work is to create companies and build them, writes Sam Wyly in this candid, engrossing memoir, which reveals how he established and expanded companies on the leading edge of advancements in technology, energy, retail, and investments over the last forty-five years. Wyly shares the process, relationships, struggles, and strategies that have made him one of the 1,000 wealthiest people in the world. From the hardships his parents faced trying to hold on to the family cotton farm during the Depression to the coaching he received on the high school football field, this self-made billionaire describes how his early years in Louisiana prepared him for what lay ahead. His sales experience with IBM and Honeywell in Dallas in the early 1960s gave him the idea to start the first computer utility. Risking \$1,000 of his savings, he founded University Computing in 1963 and took it public two years later, becoming a millionaire at the age of thirty. Part autobiography and part inspirational business guide, this audio is full of refreshing insights about what it takes to create, grow, and build successful...



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